



ASSOCIATED GENERAL CONTRACTORS OF GEORGIA, INC.

REPORT TO MEMBERS

JUNE 2016

BUILDING

The word 'BUILDING' is written in large, bold, white capital letters across the middle of the page. Each letter is filled with a photograph of a construction site at dusk or dawn, showing scaffolding, cranes, and building structures against a blue and orange sky.

-  a Sustainable Workforce
-  a Better Industry
-  Better Contractors
-  a Better Community
-  a Legacy of Excellence

Organization Profile

The Associated General Contractors of Georgia is the premiere statewide trade association representing more than 500 top companies that are leading the commercial construction industry in Georgia. We are one of 92 chapters affiliated with The Associated General Contractors of America, Inc., which represents 26,000 member firms nationwide.

AGC Georgia member firms are automatically enrolled as members of AGC of America; thereby, providing members even greater access to services and a strong, influential and collective voice at the local and national levels.

Mission

Guided by our core principles of *Skill, Integrity* and *Responsibility*, our mission is to be the voice of Georgia's construction industry, provide valuable member services and promote best construction industry practices.

Vision

Building the best and most innovative contractor association in Georgia.



2015-2016 Board of Directors

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Anderson Construction Co.
of Ft. Gaines
Fort Gaines

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Brian Steed

Gilbane Building Co.
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Doug Tabeling

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Kevin Watson

Bowen & Watson, Inc.
Toccoa

Kristen Williams

Penco Electrical Contractors, Inc.
Morrow

Gary Young

Young Contracting/SE, Inc.
Atlanta

AGC Georgia Professional Staff

Reach our staff by phone at **678.298.4100** or by email using lastname@agcga.org.

Mike Dunham

Chief Executive Officer

Alyson Abercrombie, CAE

Director, Communications & Marketing

Bill Chambless, CBO

Member Development Specialist

Blake Cone

Business Development Specialist



Sherry Covington

Controller

Stephanie Harms

Associate Director

Machell Harper

Director, Member Services

L.B. Kinnett

Administrative Services

Cindy Parham

Administrative Services

Cherri Watson

Director, Safety, Education & Workforce Development

Mark Woodall

Director, Governmental Affairs

Message from the President

Trey Anderson

Anderson Construction Company of Fort Gaines
Fort Gaines

This year has been one of AGC Georgia's best years, and I am proud of our accomplishments. I hope you are, too. Thank you to all the members, board members and staff who participated, volunteered, taught, lobbied, and gave of their time and energy to make this association, and our industry, stronger.

On a personal level, I was honored to speak last fall at AGC of America's National & Chapter Leadership Conference about our Young Leadership Program's milestones and best practices. As most of you know, I was part of the first class of "young leaders" many years ago and served as a YLP Chairman. Throughout my career, I have reaped the benefits of what I learned in YLP. Sharing our program with other chapter leaders in Washington was an experience I'll never forget.

That opportunity has also reinforced my commitment to the development of young leaders in the construction industry. Visit the "Building a Sustainable Workforce" section of this report for the details. You'll be impressed with what AGC Georgia has accomplished.

As you read through this year's *Report to Members*, I hope you'll share my sense of pride in our collective work. We've continued many established programs, revived some older ones and started some new ventures. As proud as I am of everything we've done, I'd like to challenge our organization to focus on the pressing issues we face as an industry. *I think the most important are:*

- Overcoming a shortage of skilled workers and managers in the industry
- Addressing a declining demand for new buildings because of technology adoption
- Adapting to changing building practices

Ours is an evolving industry, and this association is ready to evolve with it.

We affect so many parts of our communities from skylines to work spaces to helping our neighbors. For me, it's been a family endeavor, and I'm ready to welcome the next generation to our ranks.

Enjoy this report, and congratulate yourself for the impact we've had this year. *You've earned it!*



Message from the CEO

Mike Dunham

As I've visited our incoming board members this spring, I've been reminded the core of our business is people. Although your companies are building massive structures and employing the latest technology, you cannot succeed without your people. I know that's true for our association, as well. We are only as good as the dedicated professionals we employ.

I'm fortunate to work with an amazing staff. They go above and beyond to address your issues and concerns and are passionate about making a difference for the association. I can say the same about the board members and volunteers whose leadership and energy have guided and propelled us through the years. We are only as strong as our members, but we are facing a shortage of skilled labor throughout the industry. I am pleased to share our ongoing efforts to meet that challenge.

Workforce development is a passion of mine, and I am happy to report we have overcome some high hurdles to help nurture a new generation of skilled craftspeople and managers. We've developed relationships with construction teachers, local school boards and policymakers at the Technical College System of Georgia and the Department of Education to promote construction trades as a lucrative route to rewarding careers. We've learned firsthand how well-intentioned policies can slow progress to a crawl, but we've still managed to help expose high school students to training programs and offer scholarships for their continuing education. You'll read more about our efforts in this report.

As we welcome new officers and board members to AGC Georgia leadership, I'd like to express my appreciation to those completing their terms. We couldn't have achieved all we have without your dedication and vision. Thank you for your support, your commitment and your friendship. *Members like you make mine the best job in the world.*



BUILDING

a Sustainable Workforce



▲ AGC Georgia helped organize a trip to SunTrust Park for high school construction teachers, our industry's "Farm Team Coaches."

It's all about your people! Without skilled, well-educated and motivated teams, you can't get a building out of the ground, but we're facing an increasing shortage of workers. AGC Georgia has developed partnerships and programs to help close the gap. As the industry leader, we start with ongoing education for existing employees, then we add grassroots efforts to increase awareness of *careers in construction* and *access to affordable education*. Finally, we challenge the rising stars in the next generation with leadership training and opportunities to excel.

Education

Our commitment to training the current workforce is evident by our hosting 141 safety, education and leadership development programs this past year. *Highlights include:*

- Launching AGC of America's newly-revised Supervisory Training Program, which now provides all materials and learning tools on tablets. Field supervisors have easier access to these resources, and the program introduces them to new technology on the job site.
- Offering credentialing exams for the Building Information Modeling program. We are one of only 16 sites nationwide providing this instruction.
- Hosting Lean Construction curriculum, which teaches the holistic pursuit of continuous improvements aimed at minimizing costs and maximizing value on a construction project. AGC Georgia and six other chapters (out of 92) were chosen to participate in the first Lean credentialing exam.
- Developing and presenting a seminar on best practices for stick-built construction with an emphasis on safety protocols.
- Hosting 31 sessions for more than 25 hours of instruction at Construction Professionals Conference and Marketplace. Sessions were divided into six tracks: safety, soft skills, human resources, marketing, technology, and executive operations.



▲ Project success depends on strong field leaders who are great team leaders and embrace construction technology.



From the newest software to the latest construction-related apps to best practices in drone use, AGC Georgia empowers our members to reach new heights in project productivity. ▶▶

AGC Georgia YLP develops and hosts leadership training programs for the entire membership. ▼



Construction Professionals Conference offers ▲ a variety of education sessions for members.

Workforce Development

Many of our efforts in workforce development are foundational. We help develop policy, provide guidance and act as a bridge between agencies and departments. We are in the middle of conversations about creating a stronger workforce. One of our goals is to increase funding for CTAE education throughout Georgia.

Specific efforts by AGC Georgia members and Workforce Development Alliances include:

- Organizing a tour of SunTrust Park for construction educators during the Georgia Association of Career & Technical Education conference.
- Working with Governor Deal to declare Oct. 26-30 as Careers in Construction Week in Georgia.
- Raising \$25,025 for the AGC Georgia Foundation to support regional skills challenges, Workforce Development Alliance activities, and scholarships for high school construction teachers to participate in Camp Trade & Industry each summer where AGC Georgia members leads workshops.
- Contributing dollars raised by Young Leadership Program to provide scholarships for Georgia SkillsUSA champions to compete at the national level in Louisville, Ky.
- Meeting with Southern Crescent Tech educators, Spalding County High School teachers, the Georgia Department of Education, and Technical College System of Georgia to discuss the need for developing apprenticeship programs in construction trades.
- Supplying regional SkillsUSA competitions with construction materials, judges and sponsorship funds.
- Inviting local contractors and students to the third annual Careers in Construction Day in Macon.
- Hosting the second annual Construction Skills Challenge in Augusta. Students competed in plumbing, welding, carpentry, electrical and masonry.
- Building relationships and collaborating with Go Build Georgia, CobbWorks, Georgia DOE, and TCSG to define and accomplish mutual goals to promote construction education.
- Hosting Mike Royal, chair of State Board of Education, at our March Board of Directors meeting focusing on workforce development strategic planning.
- Presenting our support for 100% certification for all high school construction programs to the Georgia DOE Budget Committee, in collaboration with the Construction Education Foundation of Georgia.



▲ To celebrate Governor Deal declaring Careers in Construction Week, AGC Georgia provided a copy of the proclamation along with statistics about industry careers to nearly 150 high school and technical college construction programs in Georgia.



▲ AGC Georgia and TCSG discuss how the industry can help the state's technical institutions move construction curriculum forward to meet the demands of the current marketplace.



Regional SkillsUSA competitions are excellent ways for members to support talented students interested in construction. Below, R. W. Allen, LLC presented a \$500 check to Evans High School and eight other schools competing at the state level.



Workforce Development Newsletter Highlights Member Outreach

If you've been reading our *Workforce Development Update* every quarter, you know how AGC Georgia members have impacted students and construction programs in schools around the state. We can't possibly list all contacts our members had with students in this report, but some of this year's highlights are:

- **R. W. Allen, LLC** helped Evans High School students pour a concrete sidewalk.
- **Batson-Cook Company** donated lumber to Warren Technical School.
- **MetroPower, Inc.** visited Hutchings College & Career Academy to share what skills employers are looking for in new talent.
- **Holder Construction** hosted Osborne High School students during a visit to a job site.
- **Duffey Southeast and Polk County Public Services** contributed time, money and materials to the Region 1 SkillsUSA competition.
- **Bowen & Watson and Carroll Daniel Construction** began a partnership with the Region 2 SkillsUSA competition.
- **C.C. Owen & Tile Co. and Swofford Construction** met with SkillsUSA Region 5 teachers to plan a 2017 mock skills challenge.
- **Garbutt Construction** partnered with Laurens County high school construction programs to offer jobsite tours, mentoring and summer jobs.
- **Lentile Construction, Dublin Construction and Garbutt Construction** donated funds for Region 6 SkillsUSA competition materials.
- **R. K. Redding Construction** began a partnership with Haralson and Polk County high schools to provide YouScience profiles.
- **Sheridan Construction** donated toolkits to Upson-Lee High School's program.
- **Marchese Construction** visited Ebenezer Middle School to demonstrate construction technology.
- **Eckardt Electric Co.** visited Spalding County High School to share information about electrical trade careers.
- **Parrish Construction Group** hosted a work-based learning student from Atlanta Public Schools on a project for 18 weeks.
- **Collins & Arnold Construction** arranged delivery of supplies to Roswell High School for a student project.
- **AGC Georgia YLP** paid for all materials needed to build Spalding County High School's tiny house project.
- **Sheridan Construction, Stafford Builders and Consultants, Inc., and Piedmont Construction Group** offered resources to the middle Georgia Mentoring a Girl in Construction camp.

A Gold Mech field leader teaches Hephzibah High School students during a jobsite tour.



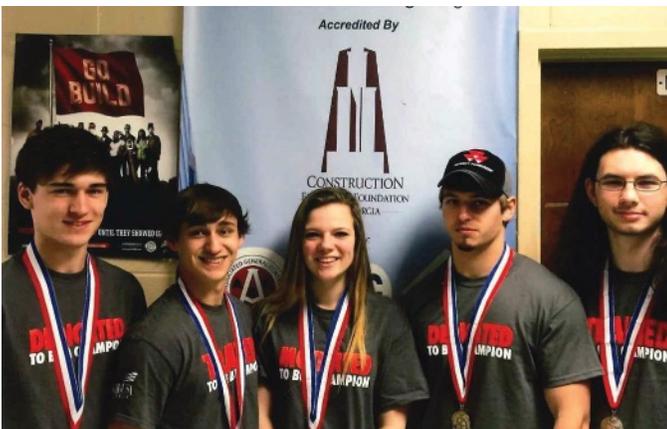


▲ Statesboro High School students visited a Mock Plumbing and Mechanical jobsite then toured the firm's pre-fabrication shop.



▲ Several graduates from the inaugural AGC Georgia Academy class were recognized during their participation at our Fall Leadership Conference.

SkillsUSA championship teams, including this welding group from White County, benefit from YLP sponsoring their trip to Nationals. ▼



Career Development

Providing opportunities to learn new skills, take on new responsibilities and grow a career are keys to attracting young, talented workers to the construction industry. *Here are a few ways AGC Georgia addresses those needs:*

- Graduating the inaugural class of the AGC Georgia Academy, which focuses on six key skills and abilities:
 - Personal Foundation Planning
 - Relationship Skills
 - Presentation Skills
 - Innovation
 - Time Management
 - Team Building
- Becoming a learning partner with Columbia Southern University.
- A national selection committee chose YLP to host the AGC of America Construction Leadership Council's 2016 Leadership Development Conference. Planning content for the three-day conference showcases the YLP team's leadership skills to an audience of more than 250 national participants. This conference coincides with celebrations for YLP's 20th anniversary.
- YLP expanded its reach to provide enhanced professional development and networking opportunities to young professionals in middle Georgia.
- YLP reached more than 200 representatives with professional development programs. *Among the topics presented were:*
 - How Your Life Story Influences Your Leadership Journey
 - Build Your Network to Build Business
 - What Makes a Great Leader?
 - Winning at Thinking: Overcoming Negative Internal Dialogue
 - Construction Industry Leaders Share Life's Lessons



YLP emphasizes professional development training and helps young professionals build their careers by offering leadership positions in organizing social outings and intensive charitable projects and mentoring newcomers. Past YLP chair, Doug Tabeling, Smith, Currie & Hancock LLP, (pictured below on left) shares our local success on a national level in his current term as chair of AGC of America's Construction Leadership Council. 🚧



▲ YLP members enjoy a variety of opportunities to build their careers and become integral leaders in the industry and the association.

BUILDING

a Better Industry



▲ Members visit the Capital where they have the opportunity to meet with their individual legislators and visit with those who sponsored construction related legislation.

Construction continues to be one of the most heavily regulated industries operating today. We recognize our responsibilities to meet regulatory standards, codes and environmental restrictions, among many other requirements. AGC Georgia members and staff are often called upon as knowledgeable, trusted resources to provide valuable input on issues impacting construction on the local, state and national level. Our involvement helps shape sensible legislation and regulations governing contractors.

Why Is Advocacy Important?

Every year, bills that could harm our members are introduced in the Georgia General Assembly, and every year, bills are introduced that could help our members. *Our legislative success is largely attributed to our adherence to the Golden Rules of Lobbying:*

Rule 1: If you're not at the table, you're likely to end up on the menu.

Rule 2: Make friends before you need them. You are only one new legislative proposal away from a crisis.

If legislation impacts the construction industry, AGC will be at the table. Both in Georgia and at the federal level, we educate legislators on issues important to our industry, and through our PACs, AGC supports those who understand and advocate for a vibrant construction industry.

2016 Legislative Victories Under the Gold Dome

Several bills of interest to AGC Georgia were passed by the General Assembly and signed into law by Governor Deal. We were particularly interested in HB 402, a bill that encourages employers to provide work-based learning for students who are at least 16 years old and provides an optional 5 percent reduction in workers' compensation premiums. AGC Georgia testified in favor of the bill as it moved through the committee process and acted as a resource to legislators. The bill supports our efforts to develop a sustainable workforce.



Every year AGC Georgia is instrumental in helping pass legislation building a better industry. Pictured are participants of the signing of HB 402 (l-r) Richard Goble, DOE; Matthew Gambill, GACTE; Irene Munn, Lt. Governor's Office; Representative Eddie Lumsden, Prime Sponsor; Mrs. Jan Jones; Senator Burt Jones, Senate Sponsor; Mark Woodall, AGC Georgia; Mike Royal, Chair of the State Board of Education, DOE.



For 16 years, we have teamed with ACEC to host Building Georgia Legislative Day. Senator Dugan, Governor's Senate Floor Leader and an AGC Georgia member, addressed the associations' members during breakfast.



▲ Mark Woodall travels across the state to host his annual "The Good, the Bad, & the Ugly" presentation sharing legislative updates impacting member business operations.



▲ Two AGC Georgia staff members help celebrate the signing of a proclamation to designate May 2016 as Building Safety Month in Georgia.

AGC Georgia Political Action Committee

AGC Georgia PAC participates in more than 150 House, Senate, and statewide races during each election cycle, and consistently, over 90 percent of the candidates we support are elected. Working with our PAC Trustees, we aim to maintain this streak during the 2016 elections. It will be challenging as we look to participate in a record number of open-seat races.

AGC of America PAC

AGC of America recognized AGC Georgia again this year for our efforts in support of their PAC. *We earned the following honors for our collective contributions:*

- Highest Member Company Average
- Most Dollars from a Chapter Board
- Highest Chapter Board Average

The first of these honors is made possible with support from the Young Leadership Program's Council. As a leadership team, they commit to 100 percent individual participation in the federal PAC, following the annual tradition of the AGC Georgia Board of Directors. 🇺🇸



▲ For the ninth year in a row, AGC Georgia was recognized as a leader in AGC of America PAC support.



▲ AGC Georgia president, vice president, CEO and governmental affairs director meet Congressional members on Capitol Hill to discuss issues important to the industry.

Membership Summary

AGC Georgia serves general contractors and specialty contractors, as well as service and supplier firms. Our members are our greatest advocates, recruiting new members by sharing honest opinions about experiences with their association.

382

Specialty Contractor,
Supplier and Service
Provider members

150

General Contractor
members

532

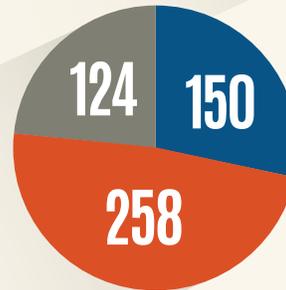
Total membership



from 2015 to 2016



New member firms joining between
June 1, 2015 and May 31, 2016



Membership Breakdown
by Category

- General Contractors
- Specialty Contractors
- Supplier/Service Providers

Member Engagement

In the past year, nearly 25,000 individuals used AGC Georgia's services, attended programs, classes and events, and participated in our workforce development efforts, safety stand downs and site safety van service. Here are some of the highlights from major events:

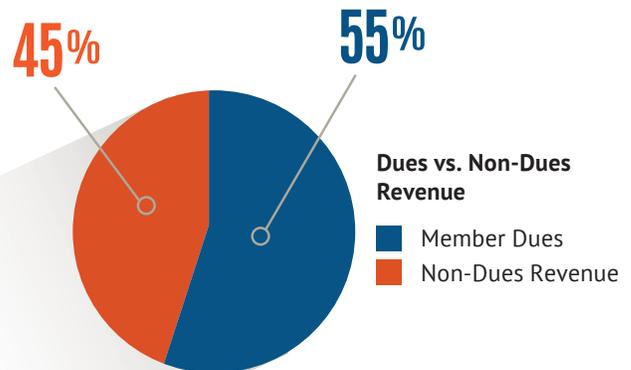
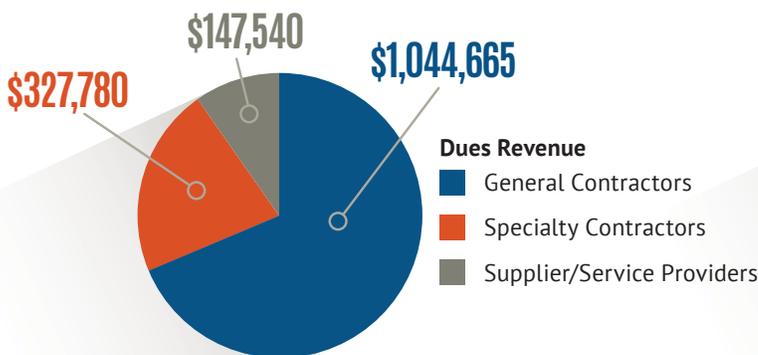
141 Professional Development/
Safety/Education courses

1,406 people from **323** companies

General Contractor
Marketplace

230 people from **122** companies

2016 AGC Georgia Budget





AGC Georgia 2015-2016

AGC Georgia's Award-Winning Member Services

- Advocacy & Representation
- Safety
- Education & Training
- Professional/Leadership Development
- Young Leadership Program
- Governmental Affairs & Agency Relationships
- Workforce Development
- Workers' Compensation Program
- Retirement Savings Plan
- Networking & Building Relationships
- Career Development
- Resume Bank & Job Openings
- Industry & Chapter News
- Industry & Economic Resources
- Internet Plan Room
- Award & Recognition Programs
- Member Savings/Discounts
- Community Service & Giving Back
- Training Center
- Annual Convention & Conferences
- Industry Publications
- Contract Documents & Forms
- Marketing Opportunities
(sponsorships, exhibitor booths, publication ads)
- Private Healthcare Insurance Exchange

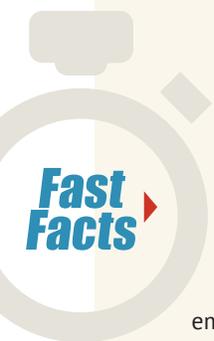


over



Total professional development, safety, and education course learning time offered by AGC Georgia in the past 12 months.

Annual Convention	Fall Leadership Conference	Construction Professionals Conference & Marketplace	Young Leadership Program Golf Classic
394 people from 138 companies	100 people from 43 companies	426 people from 141 companies	350 people from 121 companies



AGC
Retirement Savings Plan

\$81M

Amount invested by 3,000 employees from 51 member firms

CompTrust AGC
Mutual Captive Insurance Company

\$15M

Amount of annual premium in policies held by 240 AGC Georgia member firms



More than **\$134,000**

Amount contributed to help meet the mission of 1) improving local communities through charitable giving, and 2) supporting quality construction education.

BUILDING

Better Contractors



▲ Young Leadership Program builds relationships lasting a lifetime and provides the lifeblood to the association for years to come.

Construction is one of the most competitive industries in the country, and only the best trained and most skilled survive. Only the very best thrive. AGC Georgia's goal is to help our members become the very best. Building relationships with others in the industry helps makes a company stronger. Often, an industry friend has faced the same challenges you face and can offer experience and counsel. We make our networking events fun and enjoy watching new alliances form. We also help our contractors save money and stay safe – *two consistently critical missions.*

Networking

AGC Georgia hosted nearly **50 networking events** in regions all over the state giving **over 2,700 people** opportunities to get to know each other and form lasting relationships.



◀ Our second and third generations in closely-held businesses benefit from AGC resources and programs.

The Building Georgia Legislative Breakfast & Capitol Tour offers members time to learn about industry-related legislation and how these proposals impact their bottom line. ▼



◀ Relationships made at membership events are the foundation to growing future business.



▲ Several golfing and sporting clays events each year bring members together in a relaxed environment to grow their network.





During the General Contractor Marketplace, ▲ specialty contractors, suppliers and service provider professionals benefit from sharing their expertise with GC representatives.



▲ Members attending the Annual Convention were invited to experience virtual reality which is becoming more common place in construction project management.



▲ Construction Professionals Conference & Marketplace participants visit with exhibitors to learn the latest trends in technology, safety products, and much more.



Many of the greatest business relationships started with a round of golf. AGC Georgia creates tournament pairings to include professionals from various member types to introduce everyone to new contacts.

Through an annual partnership, AGC Georgia sponsors showcase their firms to the leaders of Georgia's commercial construction industry.



Saving Money



Retirement Savings Plan

The AGC Retirement Savings Plan now serves 51 member firms with more than \$81 million in assets. With this service, AGC Georgia solves three problems our members face. We can cure administrative headaches, eliminate the audit fees associated with managing an individual plan, and help strengthen benefits packages. Stronger benefits make companies more attractive to new employees and help retain talented and skilled team members.

CompTrust AGC Mutual Captive Insurance Company

Since 1982, AGC Georgia has offered a member-owned workers' compensation program. Today, more than 75 of Georgia's leading insurance agencies provide this program as an option for their clients. Agents writing CompTrust AGC Mutual Captive Insurance Company policies have access to a number of plans, and recognize both the short and long-term value of our program. Currently, CompTrust AGC MCIC insures over 240 policyholder firm with annual premiums in excess of \$15,000,000. Since inception, the plan has returned \$31 million in dividends to policyholders.



Working with AGC of America, our chapter proudly offers dozens of **member-only savings opportunities** with nationally-recognized companies. Often, members say they pay for their AGC Georgia membership by using just a few savings discounts, such as fleet purchases, shipping, cellular service and office supplies. Visit agc.org/savings for details.



AGC Georgia enjoys a longstanding relationship with OSHA. We were honored to host the signing ceremony for the OSHA Sustainable Workforce Alliance, formerly the Partnership for Youth Alliance. Along with other signees, AGC Georgia pledged to work with our members to limit youth worker exposure to hazards and to inform workers of their rights and employer responsibilities under OSHA.

Staying Safe

Effective safety policies and training has significantly improved safety on jobsites. AGC Georgia promotes safe work places by:

- Holding a Heat Illness Safety Stand Down. Dozens of companies participated, involving 718 jobsites and 29,768 workers.
- Hosting toolbox talk training through our Site Safety Van Service on 451 jobsites, which reached 10,423 workers representing 120 firms.
- Hosting free work-zone safety training. AGC of America funded this national program by securing the Susan G. Harwood Training Grant.

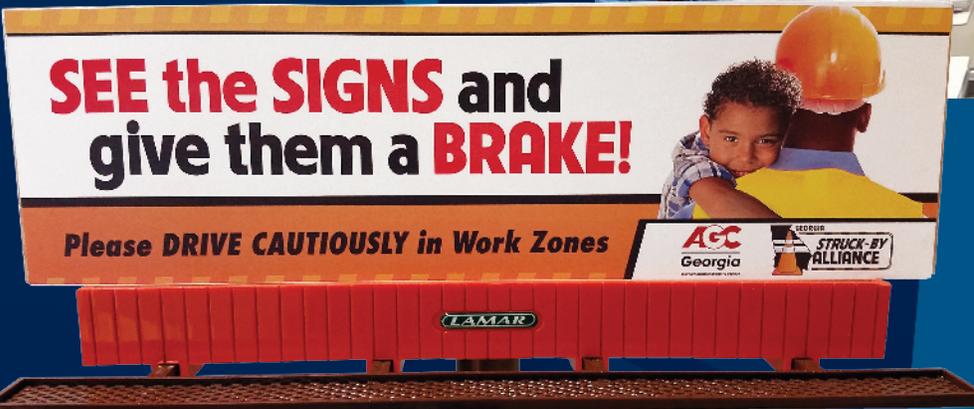
- Continuing involvement with the Georgia Struck-By Alliance Partnership and participating in stand downs with other industry-related organizations.
- Partnering with Georgia Tech to offer safety courses. AGC Georgia members receive 10 percent discount on industry courses taught by Georgia Tech at the AGC Georgia Training Center.
- Hosting more than 50 safety courses with 600 attendees learning scaffold safety, CPR, trenching and excavation, and curriculum within the OSHA Construction Outreach programs.
- Maintaining formal partnering agreement with OSHA and American Builders 2017 at SunTrust Park.
- Urging drivers on I-85 and I-75 to slow down in construction zones with the "See the Signs and Brake" billboard. In partnership with the Georgia Struck-By Alliance and Lamar Advertising, AGC Georgia works to reduce work-zone fatalities.



More than 100 field employees on an Alston Construction Company project in southeast Georgia joined with many other companies and thousands of their employees from across the nation to participate in a recent Safety Stand Down.



Representatives of member firms pack the AGC Georgia Training Center each week participating in informative classes.



Finding new and innovative ways to call attention to safe practices in construction zones is a strategic objective of the AGC Georgia Safety Committee. Thanks to this group's efforts, AGC Georgia is a longtime member of the Georgia Struck-By Alliance.

NEWS

Telling Our Story



Communications at AGC Georgia serve three purposes. They spotlight our members' outstanding work, inform our internal audiences and educate our external publics. The association is accomplishing great things, and we want to ensure our story is told in the most compelling ways possible, from magazines to newspaper articles to tweets.

AGC Georgia publications include:

- *The Forum*, a weekly e-newsletter sent to 4,200 professionals
- *Georgia Construction Today*, a bi-annual magazine
- *Workforce Development Update*, a quarterly newsletter highlighting member outreach
- *Report to Members*, annual review of member and association accomplishments
- Legislative updates, press releases and industry alerts

ASSOCIATED GENERAL CONTRACTORS OF GEORGIA, INC. Published July 2015

Workforce Development Update

Members Making a Difference

Your Construction Industry Partner

WHAT'S INSIDE

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- Providing Financial Support.....3
- Statewide Initiatives.....4

Bill Chambliss, AGC Georgia's Member Development Specialist, has a list of construction programs in Georgia and can help you partner with one or more of your choice.

chambliss@agcga.org
478.972.5865

The Atlanta Journal-Constitution
Jobs & Economy CONSTRUCTION
Construction jobless rate stays high in Ga.

Metro Economy
Hard hats in demand as jobless rate drops

ATLANTA BUSINESS CHRONICLE
CELEBRATING THE BEST IN CONSTRUCTION

AGC Georgia in the news

- Hard hats in demand as jobless rate drops by Dan Chapman, *The Atlanta Journal-Constitution*
- Filling the pipeline by Bill Crane, *Georgia Trend*
- Construction jobless rate stays high in Ga. by Michael E. Kanell, *The Atlanta Journal-Constitution*
- Building A Workforce by Phil Hudson, *Atlanta Business Chronicle*
- Legislature may tackle employee misclassification by Dave Williams, *Atlanta Business Chronicle*

The Forum
April 6, 2016
Drones: B4U Fly Read This!

Young Leadership Program, Associated General Contractors of Georgia, Inc.
Engineering/Construction

AGC Georgia
Tweets 527, Following 64, Followers 391, Likes 73

BUILDING

a Better Community



▲ Members join representatives of the Georgia Center for Child Advocacy to host a ribbon cutting ceremony celebrating YLP's completion of an interior renovation project.

We are fortunate to work in this industry. Our projects give us the ability to shape skylines and streetscapes. We provide space for business, commerce and human interaction, and the quality of our work matters. Our hearts, however, give us the ability to shape lives – from feeding the hungry to providing scholarships to improving the daily lives of physically challenged people. We can't change the entire world, but we can help change the corner where we live.



▲ YLP Council members meet often to plan program activities, including charitable works projects and fundraising events.

Young Leadership Program

YLP focuses on maximizing the leadership potential of young industry professionals in two ways – through developing their own leadership skills and then demonstrating leadership within their companies and communities. YLP makes substantial contributions to programs and projects that help others through the AGC Georgia Foundation, the association's charitable arm.



The group earned a 2016 AGC "In the Community" award for its renovation project at the Georgia Center for Child Advocacy. The project could not have been completed without the help of these firms: Specialty Finishes, Reliance Interiors, Penco Electrical Contractors, Inc., Century Fire Protection, Allstate Waste, Inc., Premier Contract Carpet, and Levino Jones.

This year, YLP raised more than \$96,000 in net proceeds from its two fundraisers – the YLP Golf Classic (\$81,500) and the inaugural YLP Sporting Clays Event (\$14,550). This year's total sets a new fundraising record and allows YLP, through the Foundation, to serve more people. 🏠



Parrish Construction ▲ Group coordinated with YLP to spend a Saturday working to rebuild a home lost to fire for a family with a special needs child.

For the seventh year, YLP ► paid for holiday wreaths and the program members invite their families to participate with them in a ceremony to lay them on the headstones of soldiers who died fighting for our country's freedom.

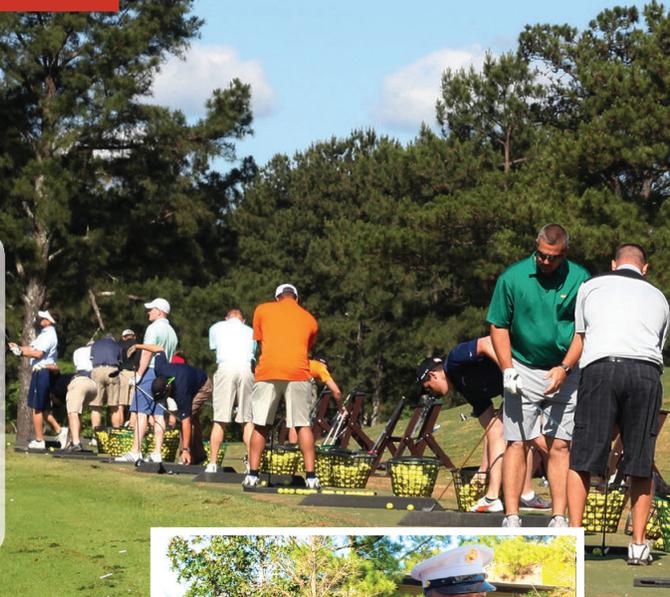




Nearly 100 outdoor enthusiasts participated in YLP's inaugural Sporting Clays Tournament in Forsyth.

Industry professionals packed two courses in Sharpsburg for the 2016 YLP Golf Classic. This event is one of only two fundraisers YLP hosts annually to raise money for their charitable efforts.

Net proceeds from past five YLP Golf Classics have continually grown. Thank you to our many sponsors and participants who have made it possible for us to invest more than \$270,000 in building a better community.



YLP Charity Support (June 2015 – May 2016)

 \$13,000 in toys and clothing to children in hospital's care during the holidays	 \$1,300 to aid students pursuing a career in construction	 \$2,500 to the recreation therapy department
 Truck loads of toys provided by member firms	 \$1,500 to the construction management program fundraiser	 hope is a must. \$1,500 in food for 500 people
 \$1,000 to provide therapeutic small group activities to soldiers wounded in combat	 \$1,000 to the construction management program fundraiser	 \$2,000 to support treatment, travel, and housing for families
 \$6,000 to Wreaths Across America, a charity organizing the laying of Christmas wreaths on gravesites in National Cemeteries	 \$3,000 to help those facing adversity and personal health battles	 \$500 to the AGC Education and Research Foundation providing scholarships to undergraduate and graduate level students
 \$5,000 for renovations to Georgia Center for Child Advocacy in Grant Park	 \$1,500 to move women and girls from poverty to economic self-sufficiency	 \$1,500 towards CASA Good Partners for volunteer training, programs, and community awareness activities
 \$10,000 to offset travel expenses for Georgia high school students participating in the national SkillsUSA competition		



Since 2004, YLP has served as a collection point for Toys for Tots. The group is proud to host Marines as guests of honor at their Holiday Luncheon where members donate toys.



YLP purchases, cooks and serves lunch several times a year at MUST Ministries.



AGC of America recognized YLP with their fourth AGC in the Community award at the national group's annual convention. YLP serves as a trendsetter among its peer groups from sister chapters.

BUILDING

a Legacy of Excellence



▲ Representatives from winning projects in the Build Georgia Award Specialty Contractor division are recognized during Annual Convention.

AGC Georgia is committed to recognizing excellence in the construction industry. We celebrate the members who go beyond the expected to accomplish the extraordinary. AGC Georgia members are dedicated to hard work, creativity and good business. They are building a legacy of excellence.



The Hendrick Family proudly accepts the 2015 SIR Award on behalf of their late husband and father, David Hendrick, who was honored for his significant contributions to the construction industry and AGC Georgia.

Member Achievements

AGC Georgia enjoys sharing news about our members' accomplishments. On the Member News page of our website and in our weekly newsletter, we regularly brag about company milestones, charitable giving, individual professional awards and promotions, featured interviews in industry magazines, civic honors and much more.

Skill, Integrity and Responsibility Award

The SIR Award is the highest honor given to an individual each year by AGC Georgia. The recipient exemplifies values embraced by the AGC organization and has consistently demonstrated outstanding service, industry leadership, and involvement in the community.

Volunteer of the Year

Individuals earning this award put aside their "company hats" and work to do what's best for the entire industry. They say they gain much more than they give, and their companies agree. AGC Georgia is proud to salute them, but we also recognize the many loyal members who eagerly participate every year in volunteer projects.



▲ Volunteering is a valuable gift. AGC Georgia owes a debt of gratitude to the 2015 volunteers of the year: Scott Clark with R. W. Allen, LLC and Phil Beck and Doug Tabeling with Smith, Currie & Hancock LLP. Their leadership continues to make the construction industry better.



AGC Build Georgia Awards

AGC Georgia members participate in the prestigious AGC Build Georgia Awards competition to celebrate construction excellence. Winning projects represent the best the construction industry has to offer by both general contractors and specialty contractors in innovation, project management, safety, overcoming challenges and dedication to service and customer care.



▲ Proud members show off Build Georgia General Contractor Awards their teams earned for construction excellence.

Ron Amerson Supervisors' Safety Award

This award recognizes field supervisors with member firms who have had no lost-time accidents in a calendar year. In 2016, more than 600 field supervisors earned this honor. Awards are presented in eight ceremonies at meetings around the state each spring.



▲ Superintendents and foremen are the lifeblood of a safe project. Top recipients in the Amerson award program for no-lost time accidents in 2015 were John Topper, A. West Enterprises (inset, top left); Ronnie Graham, New South Construction Co. (above, left); Chip Shurley, Hogan Construction Group, LLC (not pictured); and Chris Stone, RA-LIN (above, right).

NASA Safety Awards

More than 60 AGC Georgia members participate in AGC of America NASA safety awards each year and are judged against the safety records of similar companies doing similar work. We are proud of the members who are recognized for their dedication to safety.

Construction Safety and Excellence Awards

Many AGC Georgia member firms compete each year in the CSEA awards program – and win. By regularly incorporating safety and excellence into their projects, our members are tough to beat on both the state and national levels. 🏆

A strong corporate safety culture leads to outstanding project performance. General and specialty contractor firms with excellent safety records received awards from both AGC of America and AGC Georgia during our chapter's Annual Convention. ▼



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